

CEO COMPENSATION SURVEY/2006

COMPANY	EXECUTIVE	2006 SALARY (000)	2006 ANNUAL INCENTIVES (000)	% CHANGE FROM 2005: SALARY + ANNUAL INCENTIVES	LONG-TERM INCENTIVES (000)				TOTAL DIRECT COMP (000)	% CHANGE FROM 2005: TDC	PENSION VALUE CHANGE (000)	NONQUALIFIED DEFERRED COMP EARNINGS (000)	ALL OTHER COMP (000)	TOTAL COMP. (000)	TOTAL REALIZED LTI (000)	% CHANGE FROM 2005: COMPANY NET INCOME	2006 COMPANY TSR
					STOCK OPTION GRANTS	RESTRICTED STOCK GRANTS	PERFORMANCE- BASED GRANTS										
							EQUITY	CASH									
Puget Energy	Stephen P. Reynolds	\$ 769.9	\$ 614.7	-9.7%	\$ 0.0	\$ 0.0	\$1,384.5	\$ 0.0	\$ 2,769.0	-20.2%	\$ 28.6	\$ 0.3	\$287.2	\$ 3,085.1	\$ 602.1	40.8%	29.9%
Scana	William B. Timmerman	1,002.7	596.6	-29.7	0.0	0.0	2,826.6	0.0	4,426.0	-13.1	274.7	0.0	73.6	4,774.3	0.0	-3.1	7.6
Sempra Energy	Donald E. Felsing ⁶	943.3	1,900.0	N.A. ²	557.4	0.0	5,301.5	0.0	8,702.2	N.A. ²	1,825.2	75.6	404.0	11,007.1	9,113.7	52.8	27.9
Southern Union	George L. Lindemann	1,500.0	750.0	29.4	0.0	0.0	0.0	0.0	2,250.0	29.4	0.0	390.4	701.9 ⁴	3,342.3	0.0	210.1	20.4
TECO Energy	Sherrill W. Hudson	775.0	499.3 ³	N.A. ²	405.4	534.1	900.2	0.0	3,114.0 ³	N.A. ²	15.6	0.0	95.2	3,224.7	0.0	-10.3	5.1
UGI	Lon R. Greenberg	920.0	997.2	-23.6	1,075.2	0.0	819.2	0.0	3,811.6	-16.5	N.A.	N.A.	N.A.	N.A.	1,592.4	-6.0	-10.5
Wisconsin Energy	Gale E. Klappa	1,005.0	2,060.3	6.0	1,591.6	0.0	1,181.0	0.0	5,837.9	16.3	1,838.9	0.0	209.8	7,886.7	1,153.0	2.5	24.2
UTILITIES MEDIANS		\$1,000.0	\$1,583.0	7.4%	\$1,075.2	\$1,602.1	\$1,602.1	\$2,130.0	\$ 5,085.3	6.4%	\$1,093.0	\$ 46.9	\$230.2	\$ 7,886.7	\$ 1,747.1	6.0%	18.3%
HEALTH CARE																	
Abbott Labs	Miles D. White	\$1,662.0	\$4,050.0	34.2%	\$4,061.8	\$ 0.0	\$4,930.6	\$ 0.0	\$14,704.4	21.3%	\$ 997.9	\$311.0	\$855.2	\$16,868.5	\$ 8,312.9	-49.1%	26.8%
Aetna	Ronald A. Williams ⁶	1,073.1	1,612.5	N.A. ²	10,942.3	4,300.1	0.0	0.0	17,927.9	N.A. ²	1,298.2	0.0	70.7	19,296.7	6,120.0	8.2	-8.3
Amgen	Keven W. Sharer	1,482.7	4,525.0	2.0	4,345.1	0.0	5,606.6	0.0	15,959.5	7.4	0.0	0.0	956.8	16,916.3	0.0	-19.7	-13.4
Applera	Tony L. White	1,096.2	2,107.4	14.5	0.0	0.0	2,252.4	0.0	5,456.0	6.3	N.A.	N.A.	N.A.	N.A.	4,783.4	33.0	66.0
Baxter	Robert L. Parkinson Jr.	1,190.8	3,000.0	36.3	5,653.6	2,243.5	0.0	0.0	12,087.8	-27.2	692.0	0.0	136.2	12,916.0	1,028.3	46.1	24.3
Beckman Coulter	Scott Garrett	730.4	655.0	30.7	1,351.7	1,138.8	1,151.4	0.0	5,027.3	73.8	171.8	0.5	166.8	5,366.4	717.8	24.1	6.2
Becton Dickinson	Edward J. Ludwig	1,020.9	1,150.0	-14.5	1,232.7	990.9	1,611.4	0.0	6,005.9	5.5	N.A.	N.A.	N.A.	N.A.	8,443.6	4.2	36.6
Bristol-Myers Squibb	James M. Cornelius ⁶	379.8 ³	0.0	N.A. ²	0.0 ⁴	0.0	0.0	0.0	379.8 ³	N.A. ²	164.7	0.0	318.2	862.7	0.0	-47.2	18.5
Cigna	H. Edward Hanway	1,101.9	3,500.0	13.5	3,037.5	0.0	0.0	7,125.0	14,764.4	-8.6	626.8	0.0	63.8	15,455.0	34,622.2	-28.9	18.1
Genentech	Arthur D. Levinson	995.0	2,725.0	25.0	16,229.9	0.0	0.0	0.0	19,949.9	-36.5	0.0	0.0	443.5	20,393.4	6,868.3	65.2	-12.3
Genesis HealthCare	George V. Hager Jr.	715.0	240.9	-16.3	2,089.4	0.0	0.0	0.0	3,045.3	160.0	0.0	0.0	44.8	3,090.1	0.0	-22.1	18.1
Health Net	Jay M. Gellert	1,061.5	1,213.7	32.7	4,335.8	5,705.0	0.0	0.0	12,316.1	618.1	834.1	0.0	106.0	13,256.1	4,652.1	43.3	-5.6
Hillenbrand	Peter H. Soderberg ⁶	425.0 ³	679.0 ³	N.A. ²	676.3	1,000.0 ⁴	0.0	0.0	2,780.4 ³	N.A. ²	N.A.	N.A.	N.A.	N.A.	2,300.0	N.M.+	24.0
Humana	Michael B. McCallister	900.0	1,552.4	11.4	2,994.8	0.0	0.0	0.0	5,447.2	1.1	542.9	0.0	424.5	6,414.6	25,878.8	64.3	1.7
Johnson & Johnson	William C. Weldon	1,659.2	3,200.0	6.0	4,800.0	2,493.9	0.0	5,316.0	17,469.1	16.4	5,492.8 ⁵	0.0 ⁵	2,665.7	20,134.9	4,976.4	9.9	12.3
Lilly (Eli)	Sidney Taurel	1,650.3	2,764.3	15.2	2,924.1	0.0	3,600.0	0.0	10,938.7	9.6	1,417.4	0.0	192.4	12,548.6	4,775.1	34.5	-5.2
Medtronic	Arthur D. Collins Jr.	1,175.0	1,827.1	24.0	3,120.0	2,000.0	750.4	734.4	9,607.0	7.5	N.A.	N.A.	N.A.	N.A.	6,037.4	41.2	-4.2
Merck	Richard T. Clark	1,183.3	1,800.0	34.5	1,852.8	1,583.6	1,583.6	0.0	8,003.2	167.3	2,257.7	0.0	210.5	10,471.4	0.0	-4.3	42.7
Owens & Minor	Craig R. Smith	717.3	0.0	-17.6	184.0	311.7	0.0	0.0	1,213.0	-2.3	214.5	0.0	50.2	1,477.7	237.7	-24.3	15.8
Pfizer	Jeffrey B. Kindler ⁶	1,103.9	3,300.0	N.A. ²	2,096.0 ⁴	0.0	723.8	0.0	7,223.7	N.A. ²	422.1	0.0	265.3	7,911.1	2,319.2	139.2	15.1
Stryker	Stephen P. MacMillan	900.0	877.5	15.2	0.0 ⁴	0.0	0.0	0.0	1,777.5	-54.8	0.0	0.0	184.2	1,961.7	878.0	20.8	24.5
Tenet Healthcare	Trevor Fetter	1,081.0	1,051.3	-4.4	2,785.1	4,827.9	0.0	0.0	9,745.4	43.9	467.7	1.0	275.6	10,489.6	1,174.8	N.M.-	-9.0
Wyeth	Robert Essner	1,662.0	3,000.0	8.7	4,349.4	0.0	8,256.9	0.0	17,268.3	-2.9	4,531.0	0.0	147.1	21,946.5	24,808.7	14.8	12.8
HEALTH CARE MEDIANS		\$1,088.6	\$1,813.6	14.0%	\$3,016.1	\$2,000.0	\$ 1,931.9	\$5,316.0	\$10,342.0	6.9%	\$ 692.0	\$ 1.0	\$192.4	\$12,548.6	\$ 4,783.4	14.8%	15.1%
TELECOMMUNICATIONS																	
AT&T	Edward E. Whitacre Jr.	\$2,100.0	\$6,783.0	-4.0%	\$ 31.2	\$ 0.0	\$22,103.2	\$ 0.0	\$31,017.4	-2.6%	\$4,261.1	\$268.0	\$461.9	\$36,008.5	\$39,667.1	53.7%	52.6%
Embarq	Daniel R. Hesse ⁶	960.5	1,271.3	N.A. ²	4,662.7 ⁴	0.0 ⁴	5,773.4	0.0	12,668.0	N.A. ²	150.1	0.0	71.7	12,889.8	0.0	-10.7	N.A. ²
IDT	James A. Courter ⁶	500.0	1,049.2	-11.6	0.0	0.0	0.0	0.0	1,549.2	-35.2	N.A.	N.A.	N.A.	N.A.	349.0	N.M.-	3.0
Verizon	Ivan G. Seidenberg	2,100.0	4,252.5	1.7	0.0	0.0	15,484.9	0.0	21,837.4	42.5	1,097.3	0.0	734.4	23,669.1	4,869.1	-16.2	34.4
TELECOMMUNICATIONS MEDIANS	\$1,530.2	\$2,761.9	-1.1%	\$2,346.9	\$ 0.0	\$15,484.9	\$ 0.0	\$17,252.7	20.0%	\$1,097.3	\$268.0	\$461.9	\$23,669.1	\$ 4,869.1	-10.7%	34.4%	

¹Bonus includes long-term incentive compensation payments

²Percent change not meaningful

³Data not valid for comparison (e.g., partial-year data)

⁴Does not include special awards such as signing, special recognition, retention and/or promotional awards

⁵Amount may include undisclosed nonqualified deferred compensation earnings

⁶New CEO for 2006

⁷Does not include \$1,410,238 contributions made to grantor trust

⁸Upon the emergence from bankruptcy protection, all stock options, restricted stock and other equity awards were cancelled

⁹CEO agreed to forfeit his 2006-2008 EPP award as a result of his transition from Chairman/CEO to Chairman

¹⁰Does not include value of 10,000,000 restricted shares which vested in full in March 2006

¹¹Does not include \$1,818,002 home security-related costs and expenses

¹²Does not include \$9,787,733 distributed from private investment fund